



## Commercial Loan Officer

### Job Summary

Reporting to the Grand Forks Market President, this position is responsible for leading commercial banking relationships to achieve overall bank goals and objectives. The highest level of trust, integrity, detail and confidentiality are critical to this position and must be consistently exhibited without exception. If you are currently a results-oriented market president or senior lender looking for a great opportunity to advance your career, KodaBank is interested in visiting with you.

### Key Job Responsibilities

- Achieve bank goals and growth targets.
- As part of the team, encourage and motivate others to achieve success and exceed individual job performance expectations.
- Ensure all banking activities are conducted within compliance of bank policy and banking regulations.
- Understand the fundamental strategic direction of the bank and lead implementation of those strategies.
- Lead bank customer service expectations and marketing efforts to grow market share.
- Participate in bank credit and management committees.
- Build relationships and network with key leaders within the region.
- Work with credit analysts and loan doc prep staff to delivery exceptional service.
- Promote a positive image of the bank in the communities and region.
- Exhibit effective communication skills to team members at all levels of the bank and its customers.

### Education and Special Requirements:

- Four year degree in banking, finance, accounting or business related field.
- Minimum of two years demonstrated ability to attract new business, grow a loan portfolio and make solid credit decisions in a lending role.
- Must be networked or familiar with the Grand Forks marketplace.
- Must be able to work under stress and handle difficult situations.

*KodaBank is an equal opportunity employer.*