



## **Market President**

KodaBank is an independent community bank with 11 locations in Minnesota and North Dakota. Whether with a smart phone, laptop or in person, KodaBank provides the technology and customer service options to let customers choose how they want to bank with us.

As an equal opportunity employer, KodaBank is committed to building a diverse and inclusive organization and considers all applicants who are passionate about working effectively as part of a team to deliver exceptional customer service. In addition to a competitive compensation and benefits package, KodaBank offers full-time employees participation in an Employee Stock Ownership Plan (ESOP) once minimum eligibility requirements are met.

### **Job Summary**

Reporting to the CEO, the Grand Forks Market President is responsible for leading the new Grand Forks bank and its team to achieve overall bank goals and objectives. The highest level of trust, integrity, detail and confidentiality are critical to this position and must be consistently exhibited without exception. If you are currently a results oriented market president or senior lender looking for a great opportunity to advance your career, KodaBank is interested in visiting with you.

### **Key Job Responsibilities**

- Lead, motivate and manage team members to achieve bank goals and growth targets.
- Lead, encourage and motivate others to achieve success and exceed individual job performance expectations.
- Ensure all banking activities are conducted within compliance of bank policy and banking regulations.
- Understand the fundamental strategic direction of the bank and lead implementation of those strategies.
- Lead bank customer service expectations and marketing efforts to grow market share.
- Participate in bank credit and management committees.
- Build relationships and network with key leaders within the region.
- Supervise the bank's lending staff and execute direct lending responsibilities.
- Promote a positive image of the bank in the communities and region.
- Exhibit effective communication skills to team members at all levels of the bank and its customers.

### **Education and Special Requirements:**

- Four year degree in banking, finance, accounting or business related field.
- Minimum of five years demonstrated ability to attract new business, grow a loan portfolio and make solid credit decisions in a lending role.
- Must be networked or familiar with the Grand Forks marketplace.
- Must be able to work under stress and handle difficult situations.

KodaBank is an equal opportunity employer.